

Programme: MBA

Course: Corporate restructuring, mergers and acquisition

Course Code: 11.671.8

Enrolment no. _____

Full Marks: 70

Time: 3 Hrs.

Q.N o.	Questions	CO	Bloom Taxonomy Category	Marks
Section I				
1	Short Answer type questions.			
a	Compare between mergers and acquisition.	CO1	Understand	4 x 5 = 20
	or			
b	Explain the importance of horizontal, vertical and conglomerate mergers in today's business environment of India.	CO1	Understand	
	or			
c	Explain the Difference between the terms: Amalgamation by way of mergers and amalgamation by way of purchase.	CO2	Understand	
	or			
d	Describe, what are the various forms of synergy that can affect Capital Budgeting decisions?	CO2	Remember	
	or			
e	Describe LBO and MBO.	CO3	Remember	
	or			
f	Describe briefly the three-stage dividend growth model of company's valuation.	CO3	Remember	
	or			
g	Discuss the regulatory and supervisory functions performed by SEBI regarding merger and acquisition.	CO4	Understand	
	or			
h	Discuss the tax incentives available for mergers and acquisitions.	CO4	Understand	
	or			
Section II				
Long Answer type questions.				
2	Differentiate between a friendly takeover and a hostile takeover, highlighting their key characteristics and implications. Additionally, discuss the defensive strategies that a target firm can implement to counter a hostile takeover attempt.	CO1	Analyze	3 x 10 = 30
	or			
3	"Define the concept of a merger and explore its different types. Additionally, analyze the potential economic benefits associated with mergers, providing examples from recent corporate cases to illustrate their impact."	CO1	Analyze	
	or			
4	Describe the meaning of MBO? Discuss the possible reasons for MBO.	CO3	Understand	
	or			
5	Describe the advantages and disadvantages of determining the swap ratio in mergers and acquisitions.	CO3	Understand	
	or			
6	Explain, how the presence of SEBI is crucial for the functioning and integrity of the securities market? Discuss its primary functions.	CO4	Analyze	
	or			
7	Explain, how does the Competition Act promote fair competition and prevent anti-competitive practices in the Indian market? Discuss the significance of the Act.	CO4	Analyze	
	or			
Section III				
Application based questions				
8	"How should a company strategically determine the optimal financing method—cash, debt, or equity—for a merger or acquisition? Discuss the long-term effects of each approach on shareholder value and overall financial stability."	CO2	Analyze	1 x 20 = 20
	or			
9	The global business landscape has seen a notable increase in mergers and acquisitions (M&A) activity in recent times. Analyze the factors driving this surge and explore the strategic motives behind international M&A transactions. Additionally, discuss the common challenges and reasons that lead to the failure of such cross-border deals.	CO2	Analyze	
	or			

Course Outcomes

On completion of the Course, the students will be able to:

CO 1: Understand the concept and forms of restructuring, types of mergers, process of mergers and the difference between mergers, acquisition and takeover.

CO 2: Analyze different methods of financing mergers like cash offer, share exchange ratio, operating and financial synergy accounting for amalgamation and also different methods like pooling of interest method and purchase method.

CO 3: Apply different Firm Valuation Models on Merger & Acquisition like DCF Model, Comparable Company, Book Value, Adjusted Book Value, Enterprise Value, Three Stage growth model and Swap Ratio for Valuation of Target Companies.

CO 4: Understand the essentials of keys laws and regulations that govern mergers and acquisitions in jurisdiction and also the role of government regulators and agencies in mergers and acquisition.